

## Global Head of Philanthropy (gn)

**Stellenanbieter:** ClientEarth – Anwälte der Erde

At ClientEarth, we are looking to hire an experienced and strategic Global Head of Philanthropy to lead the development and delivery of our global philanthropy programme. In this senior leadership role, you will guide a talented, geographically dispersed Philanthropy team, build deep relationships with major donors across Europe, the US and Asia, and drive income growth.

### Global Head of Philanthropy (gn)

#### Aufgaben

- Develop and implement the global philanthropy strategy as part of the overall fundraising strategy, liaising with senior leadership, programme leads, communications and finance to ensure ClientEarth can maximise the potential income from major donors.
- Develop, implement and achieve relevant KPIs and financial targets for the philanthropy team and lead on the production of appropriate reports for senior management and the board of trustees.
- Using the strategy (organisational and fundraising) the Head of Philanthropy will personally manage and support senior staff on holding income-yielding high-level relationships.
- Manage relationships and drive strategy relating to our senior stakeholders such as the Development Board, Chair of the Board and act as a key facilitator and steward of relationships between foundation staff and key programme contacts.
- Set up and implement systems to review performance against set targets and objectives and monitor funder data and oversee the effective management of our database;

#### Anforderungen

- Significant philanthropy management experience with complex funders
- Demonstrable experience of securing five and six figure, and multi-year gifts
- Good knowledge of donor and pipeline management and financial processes
- Experience of working with the most senior representatives of an organisation, including at CEO and Board level
- An interest in environmental issues such as climate change, conservation and air pollution

#### Benefits

- Salary: London £76,431 gross per annum/Berlin €100.221,12 gross per annum

- Flexible working: We are proud to be a Flexa accredited Employer. Visit our Flexa Employer page for more information on our approach to flexible working. Our flexible working policy allows our people the choice to decide to work from home/another location in the country where their contract of employment is issued for 80% of their month, with the other 20% of their month being office-based
- See our Benefits page for more as well as our flexible working FAQ.

## Bewerbungsprozess

- Apply by clicking on the "Ich bin interessiert" Button.
- Closing Date: 2 February 2026
- First Interview Dates: Week beginning 16 February 2025
  
- **Anstellungsart:** Festanstellung
- **Arbeitszeit:** Vollzeit
- **Jahresgehalt:** 100.000 €
- **Berufserfahrung:** 3 - 5 Jahre

**Einsatzort:** 10179 Berlin / hybrid, Deutschland

**Stellenanbieter:** ClientEarth – Anwälte der Erde  
Albrechtstraße 22  
10117 Berlin, Deutschland

**Online-Bewerbung:** <https://jobs.clientearth.org/jobs/vacancy/972/Good%20Jobs%20DE/detail>

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**greenjobs.de-Adresse dieses Stellenangebots:** <https://www.greenjobs.de/a100150028>