

# HEAD OF PPA & POWER MARKETS (F/M/D)

- 📍 Berlin
- 📍 Dresden
- 🎓 Work experience
- 🎓 Executive Middle Management
- 🏷️ Commercial professions (other)
- 🏷️ Project Management, Product Management



## ABOUT US:

A 100% green and reliable energy supply - this has been our goal for over 25 years. VSB is determined to develop sustainable energy solutions that will enable us to leave a world worth living in for future generations. More than 450 employees at 24 locations throughout Europe work hand in hand across many exciting areas to achieve this. It is only thanks to them that we get a little closer to our ambitious goals every day. And together with the ever-increasing importance of renewable energies for a sustainable energy supply, we are also constantly growing as a company.

Become part of our team and let's advance renewable energies together!

To complement our team in Dresden or Berlin we are looking for a:

## **HEAD OF PPA & POWER MARKETS (F/M/D)**

This function will lead the company's efforts in structuring, negotiating, and managing Power Purchase Agreements (PPAs) and various power market transactions. This senior leadership role requires a deep understanding of energy markets, regulatory frameworks, and strategic business acumen to drive growth and stability in the company's energy portfolio. Most importantly, the successful candidate displays a clear drive to increase the profitability of our self-owned assets to a maximum.

### **YOUR MAIN RESPONSIBILITIES:**

#### **Strategic Leadership**

- Develop and implement the strategic vision for PPAs and power market transactions aligned with the company's overall business goals.
- Lead a team of professionals, fostering an environment of collaboration, innovation, and continuous improvement.
- Build and maintain relationships with key stakeholders, including utilities, regulators, and industry partners.

#### **Power Purchase Agreements**

- Oversee the origination, negotiation, and execution of PPAs with a diverse range of counterparties.
- Ensure compliance with all regulatory requirements and internal policies during PPA negotiations and throughout the contract lifecycle.
- Monitor and manage the performance of existing PPAs to ensure optimal financial and operational outcomes.

## **Market Analysis and Strategy**

- Conduct in-depth analysis of power markets to identify trends, opportunities, and risks.
- Develop market strategies that maximize the company's competitive advantage and profitability.
- Advise senior management on market developments and recommend strategic adjustments as needed.

## **Risk Management**

- Identify and mitigate risks associated with PPAs and power market transactions.
- Implement robust risk management practices to safeguard the company's interests.
- Ensure all transactions are conducted with the highest standards of integrity and transparency.

## **YOUR QUALIFICATIONS:**

### **Education and Experience**

- Bachelor's degree in Business, Economics, Engineering, or a related field. An MBA or advanced degree is highly preferred.
- Experience in the energy sector, with a focus on PPAs and power markets.
- Experience in running complex projects and managing tight timelines under pressure

### **Skills and Competencies**

- Strong leadership and team management skills.
- Highly commercially focused and organized in execution.
- Excellent negotiation and contract management abilities.
- In-depth knowledge of power markets, regulatory environments, and

industry trends.

- Analytical mindset with the ability to interpret complex market data and develop strategic insights.
- Exceptional communication and stakeholder management skills.

## **WE OFFER YOU:**

- Permanent employment with 30 days of annual leave
- Flexible working hours and possibility of mobile working including allowance for equipment
- Attractive bonus scheme
- Monthly childcare allowance of up to 100 euros per child
- Promotion of sustainable mobility with the JobRad
- Choice between a monthly top-up of the TicketPlusCard to the value of EUR 50 (net) or payment of the costs for the D-Ticket
- Individually tailored training opportunities
- Cross-divisional and international project and teamwork
- Regular company and team events

## **QUESTIONS? PLEASE CONTACT:**

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