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# PPA Origination Manager (m/f/d) in Renewable Energies

📍 Encavis AG (Hamburg)    🏢 Permanent    ⌚ Full-time

# What do we rely on at ENCAVIS? The sun. The wind. And on you.

Welcome to the world of Encavis! At Encavis, everything revolves around the power of the sun, the wind and the more than 200 people who together are helping to shape the energy system of the future. What exactly do we do? We make renewable energy economically viable. Our core business is the acquisition and operation of solar and wind parks throughout Europe. Already today, we are one of the leading group-independent electricity producers in the field of renewable energies. And we are continuing to grow. What does that mean for you? The opportunity to move, shape and change a lot. As part of a multinational team that enjoys helping the energy transition to succeed.

There are many reasons to join Encavis – but our ambition to more than double our wind and solar fleet in the next years speaks for itself! What awaits you here? A diverse range of tasks in a team where you will quickly take on a key role in negotiating long-term power purchase agreements (PPAs), preparing decision-making foundations, and continuously optimizing our internal processes – all while closely collaborating with other departments.

## Your sunny outlook:

- You will structure and negotiate long-term PPAs for individual projects or project portfolios from our European pipeline
- You will also prepare and coordinate PPA tender processes for projects in our pipeline, as well as handle and prepare offers for incoming PPA tenders
- You will work closely with the Investment, Project Finance, Legal, Energy Portfolio Management, and Energy Risk Management teams to ensure that PPAs are financeable and fit within our portfolio strategy
- You will report and present your negotiation outcomes to internal committees to facilitate business decisions
- You will analyze developments in electricity markets, monitor long-term price trends, and build new relationships with industrial customers in our core markets

# We'll get wind of that soon:

- A degree in business administration, engineering, economics, mathematics and physical sciences or a comparable field
- At least 3 years of professional experience in energy trading, energy sales or energy procurement, preferably with a focus on renewable energy
- A proven track record in evaluating, structuring, and negotiating long-term PPAs or comparable complex commercial agreements.
- Strong analytical skills
- A deep understanding of the fundamentals of European electricity markets, market participants, and regulatory frameworks, with a strong analytical perspective
- Knowledge of industrial energy procurement and sales processes, combined with strong numerical and analytical skills, self-motivation, and a commitment to quality
- A team player with high flexibility and a positive attitude, even in stressful situations
- Excellent communication skills in English. German, Spanish, or Italian highly desirable

## What we offer:



### Employee Assistance Program

Individual counselling and coaching by the Fürstenberg Institute



### Professional & personal development

Comprehensive onboarding, individual training opportunities, language courses, development programmes



### Culture & Cooperation

Small and large corporate and team events, Giving Back Week, Sustainability Working Group



### Health & well-being

Health platform machtfit (including health budget), health weeks, free drinks and fruits



### Lunch offer

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Subsidised meals in the office

## **Employee Bonuses**

Finder's Fee for new colleagues

## **Employee Discount**

Use of Corporate Benefits

## **Mobility**

Takeover of the Deutschlandticket and subsidised JobRad

## **Office room for animals**

Possibility to bring a pet to a specially reserved office if the care of a pet cannot be guaranteed

## **Great Location**

Office space next to the river Elbe, easily accessible by bus and train

## **Provision & insurance**

Employer subsidy for company pension scheme and occupational disability insurance, group accident insurance free of charge, subsidy for computer glasses

## **Work-Life-Balance**

Flexible working & mobile office (up to 50%), 30 days holiday (+1 day each for Christmas and New Year's Eve)

# Does that sound good?

Then we look forward to getting to know you!

## Contact:

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Artur Rychter

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jobs@encavis.com  
www.encavis.de

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