



Work with us on a sustainable energy supply!

We are pioneers of renewable energy by conviction. ABO Wind develops and builds wind and solar farms as well as battery and hydrogen projects worldwide. For more than 25 years, ABO Wind's in-house specialist departments have been providing all steps of project development and implementation: from site assessment, planning, engineering, permitting and financing to construction, energy sales, grid connection, operational management and maintenance. A future worth living for future generations is our overarching goal. Renewables are our DNA.

(Senior) Project Finance Manager (m/f/d) International Markets

Join the Project Finance and Sales team for International Markets at our Wiesbaden office and pursue together with us the goal for a successful energy transition. We are in close cooperation with our growing business development team in Hungary, Poland and Greece on our pipeline of solar, battery and wind projects.

As part of a highly motivated and internationally diverse team you will analyze all economic aspects of our projects, identify potential banks and investors, negotiate contracts, and lead the financing as well as the sales process.

This role will allow you to gain deep insight into the challenges and opportunities of project development, as well as the technical aspects of solar, battery and wind projects. Each project is different and has its own characteristics. As a team we are driven to find creative solutions to successfully finance and realize our projects.

Your passion

- Arrange financing (debt and equity) with investors and banks for wind, solar and battery storage projects
- Identify customers for our projects, negotiate agreements, and conclude agreements
- Create business opportunities including PPAs and co-operations
- Support the project development activities

Your qualification

- Academic degree in Economics/Business Administration or similar
- Several years of professional experience in structured finance or M&A
- First professional experience in structuring and negotiating financing and sales contracts
- Business fluency in English, other languages (German,

- Structure portfolios of wind and solar projects
- Support the team in bidding processes including financial modelling
- Work in interdisciplinary and international teams

Hungarian, Greek, Polish) are of advantage

- Preferably you have gathered first experiences with renewable energy projects
- Entrepreneurial mindset and strong negotiation skills

Don't match all the qualifications?

At ABO Wind, we're committed to creating a diverse, inclusive and authentic workplace. So if you're interested in a position, apply - even if your previous work experience doesn't match all the qualifications. You could be just the right candidate for this or any other position!

Severely disabled applicants will be given special consideration if they are equally qualified.

You can look forward to this



Flexible Working Hours



Mobile Work



Continuing Training



Job Bike



Kitchens with free Coffee and Tea



Employees Events



Environmental Bonus



EGYM Wellpass



Charging Station



30 Days Leave (+1 Day Each at Carnival/Christmas Eve)



Premium Insurance (covers private accidents)



13th month salary

Karl-Heinz Stephan is looking forward to receiving your application via our **online form!**

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Wiesbaden



Permanent Position



Full-time