

We work together to achieve great things

.... Zelestra

## About us

### Industry

Renewable Energy Power Generation

### Company size worldwide

501-1,000 employees worldwide

### Specialties

multi-technology, customer-focused, vertically integrated, clean energy solutions, global renewable energy company, wind power, solar power, energy storage, and green hydrogen

**The earth needs to get back to zero.** At Zelestra, we make your decarbonization a reality! By working hard and working smart. We do all we can to meet our clients' goals and get results that matter. Zelestra is a purpose-driven global multi-technology company. We provide value across the entire chain to enhance competitiveness and mitigate execution risk in large-scale renewable energy projects with a robust project portfolio and vertical integration to deliver renewable solutions efficiently. Our beliefs are the cornerstone of our culture and guide our actions every day: We work tirelessly to do things right, we take ownership of everything we do, we push ourselves and our clients further, we get results that matter, we work together to achieve great things.

Join us:

# Construction Procurement & Contract Specialist (f/m/x)

## Your Role

As the Construction **Procurement & Contract Specialist (f/m/x)** you will manage the end-to-end procurement process for construction services, supporting the successful delivery of large-scale renewable energy projects. You will monitor market trends, conduct advanced analysis, negotiate contracts, and foster relationships with construction partners and internal teams.

## **Responsibilities**

- Develop and execute procurement strategies for construction services across PV, Wind, and BESS projects in Germany
- Monitor cost trends and market environment; review project designs to identify potential savings opportunities
- Perform detailed analysis and modeling for construction services; support pricing strategies for new projects
- Manage several million euros in annual contract spend
- Negotiate project-specific contracts and framework agreements with suppliers and contractors
- Collaborate cross-functionally within the German business unit, corporate functions in Spain, partners, and external stakeholders
- Establish best practices; continuously improve procurement and contract management processes
- Qualify potential construction companies; optimize and negotiate commercial and technical terms
- Maintain strong relationships with construction firms, key stakeholders, and business representatives
- Oversee the complete commercial process from tendering through project completion—including claim management and contract amendments
- Support other procurement activities within the German BU to ensure adherence to global procurement guidelines

## **Job Requirements**

- Strong results-oriented mindset with a hands-on approach
- Professional and effective communication skills, with demonstrated entrepreneurial spirit
- Ability to manage complex problems involving multiple international stakeholders; capable of working independently and responsibly
- Quick adaptability and capacity to relate to new tasks effectively

- Several years' experience in a similar role within the construction of Solar, Wind, or BESS projects
- Proficient in MS Office applications; experience with MS Project is advantageous
- Deep knowledge of renewable energy technologies and extensive experience in the construction market
- Proven track record in negotiations within dynamic, intercultural environments
- Positive "can-do" attitude with enthusiasm for continuous learning
- Willingness to travel up to 25% of the time
- Business fluency in German and English required
- Strong analytical skills combined with excellent negotiation abilities
- Collaborative team player with a strong commitment to teamwork and partnership
- Bachelor's degree in Construction, Engineering, Procurement, or a comparable professional qualification

## **What we offer**

- Permanent contract
- Working towards a common goal with passionate colleagues
- Development perspective and opportunity to assume responsibilities that have a direct impact on the business, as well as the chance to gain practical experience across various aspects of the company
- A sense of fulfilment as you embrace new challenges, grow, learn, and evolve
- Enjoying the best of both worlds: the resources and experience of an international company with 20 years of history and the opportunities of a small but fast-growing team in our German business unit
- Attractive remuneration with a performance-based bonus
- Training, team events and 30 days holidays
- Possibility to work remotely and still have the opportunity to meet at least once a month with all your colleagues from different departments

## Introducing Zelestra: Making Decarbonization a Reality



### **Why Us?**

#### **1. Realise your full potential**

At Zelestra, we encourage reaching for the stars by continuously pushing boundaries and seeking greatness. Here, you'll find a sense of fulfillment as you embrace new challenges, grow, learn, and evolve. Enjoying the best of both worlds, Zelestra offers the growth mindset and opportunities of a startup along with the resources and experience of a 20-year-old company.

#### **2. Leave your mark in the world**

We live by our purpose, fully embracing the mission to make carbon-free energy a powerful force for positive transformation. Guided by unwavering vision and values, we prioritize the greater good, striving to leave a lasting legacy that benefits everyone and future generations alike.

#### **3. Be a catalyst for excellence**

At Zelestra, we encourage you to be catalysts for excellence, driving towards high performance with grit and determination. Joining our team means being surrounded by the best, working alongside top-tech clients in a winning environment. Here, you'll find an inspiring workplace, where great minds converge to shape the future of the carbon-free energy landscape, placing you at the forefront of the industry revolution.

**You belong with us as we aim for  
greatness**

If you're someone who constantly pushes boundaries, seeking new and better ways to go further and faster.

Change the way the world is powered and send us your application. We are not just a workplace; we are a hub of innovation, where great minds come together to reshape the energy landscape!

Zelestra celebrates the diversity of thought and experience that comes from a variety of backgrounds, including, but not limited to, gender, age, ethnicity... Our mission is to contribute to a more just and equitable society.

[Apply](#)

[www.zelestra.energy](http://www.zelestra.energy)

••••• Zelestra