

We work together to achieve great things

.... Zelestra

## About us

### Industry

Renewable Energy Power Generation

### Company size worldwide

501-1,000 employees worldwide

### Specialties

multi-technology, customer-focused, vertically integrated, clean energy solutions, global renewable energy company, wind power, solar power, energy storage, and green hydrogen

**The earth needs to get back to zero.** At Zelestra, we make your decarbonization a reality! By working hard and working smart. We do all we can to meet our clients' goals and get results that matter. Zelestra is a purpose-driven global multi-technology company. We provide value across the entire chain to enhance competitiveness and mitigate execution risk in large-scale renewable energy projects with a robust project portfolio and vertical integration to deliver renewable solutions efficiently. Our beliefs are the cornerstone of our culture and guide our actions every day: We work tirelessly to do things right, we take ownership of everything we do, we push ourselves and our clients further, we get results that matter, we work together to achieve great things.

Join us:

# Project Developer PV & BESS (f/m/x)

## Your Role

As **Project Developer PV & BESS (f/m/x)** you will be part of a team of talented professionals with diverse backgrounds and experience. As part of a close-knit team that supports each other and collaborates to achieve their goals, you will support the generation of business in Germany and will be responsible for evaluating new business and project opportunities and building and managing strategic partnerships, and driving growth in our renewable energy projects.

## **Responsibilities**

- Evaluating new business and project opportunities through co-development partnerships in Germany focused on large scale PV, BESS and hybrid projects
- Support the Business Development team in identifying attractive market segments and geographies for PV and BESS development opportunities
- Performing due diligence processes of development projects alongside internal teams and external advisors
- Being the lead for onboarded projects, managing and steering the co-development projects and the relationship with the development partner
- Collaborating with internal EPC, M&A and Finance teams to develop proposals, presentations, and marketing materials to support the comprehensive structuring of project during the development phase
- Monitoring and reporting on development activities, including project and pipeline status, budget, risks and opportunities as well as recommend actions to mitigate project and financial risks
- Represent the company at industry events, conferences and trade shows

## **Job Requirements**

We are looking for an expert developer with a deep understanding of the Renewable Energy market in Germany. Furthermore, you should bring the following:

- Extremely high proactivity, open personality and passionate about the development of renewable energies
- Native-level German and a high level of English are required. Strong understanding of the renewable energy market in Germany, including PV, BESS and other sustainable energy technologies
- Several Years of experience in development in the renewable energy sector, with a particular emphasis on PV and BESS
- Ideally you bring in-depth experience with grid operators and grid connection processes

- A good understanding of project economics
- Ability to build and maintain strong relationships with clients, partners and internal stakeholders
- Bachelor's degree or Master's Degree in Business Administration, Engineering or a related field

## **What we offer**

- Permanent contract
- Attractive remuneration with a performance-based bonus
- Training, team events and 30 days holidays
- Possibility to work remotely and still have the opportunity to meet frequently with all your colleagues from different departments
- Opportunity to take on responsibilities that have a direct impact on the business and the possibility to gain practical experience in diverse aspects of the company
- A sense of fulfilment as you embrace new challenges, grow, learn, and evolve
- Enjoying the best of both worlds: the resources and experience of an international company with 20 years of history and the opportunities of a small but fast-growing team in our German business unit
- Working towards a common goal with passionate colleagues

We are not just a workplace; we are a hub of innovation, where great minds come together to reshape the energy landscape!

### **Introducing Zelestra: Making Decarbonization a Reality**



# Why Us?

## 1. Realise your full potential

At Zelestra, we encourage reaching for the stars by continuously pushing boundaries and seeking greatness. Here, you'll find a sense of fulfillment as you embrace new challenges, grow, learn, and evolve. Enjoying the best of both worlds, Zelestra offers the growth mindset and opportunities of a startup along with the resources and experience of a 20-year-old company.

## 2. Leave your mark in the world

We live by our purpose, fully embracing the mission to make carbon-free energy a powerful force for positive transformation. Guided by unwavering vision and values, we prioritize the greater good, striving to leave a lasting legacy that benefits everyone and future generations alike.

## 3. Be a catalyst for excellence

At Zelestra, we encourage you to be catalysts for excellence, driving towards high performance with grit and determination. Joining our team means being surrounded by the best, working alongside top-tech clients in a winning environment. Here, you'll find an inspiring workplace, where great minds converge to shape the future of the carbon-free energy landscape, placing you at the forefront of the industry revolution.

# You belong with us as we aim for greatness

If you're someone who constantly pushes boundaries, seeking new and better ways to go further and faster.

Change the way the world is powered and send us your application. We are not just a workplace; we are a hub of innovation, where great minds come together to reshape the energy landscape!

Zelestra celebrates the diversity of thought and experience that comes from a variety of backgrounds, including, but not limited to, gender, age, ethnicity... Our mission is to contribute to a more just and equitable society.

[Apply](#)

[www.zelestra.energy](http://www.zelestra.energy)

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